



EAEU Certification Consulting



Ekaterina Rusakova
Head of Conformity
Assessment Department

Effective supply chain management is the key to success of modern business



Meanwhile, foreign manufacturers often perceive the conformity assessment procedures in the EAEU as costs and obstacles.



Our consulting support makes these business processes not costs, but full-fledged and valuable management tools.

...and our clients know about it

alcatel

 Hansa

**BLACK &
DECKER**

ViewSonic®
See the difference.®


HARMAN
A SAMSUNG COMPANY

Canon

Haier

BOSCH



HILTI


SWAROVSKI

Santa Maria
—◆—

Do you plan to sell goods in the EAEU, but don't know where to start?

We'll explain you:



What requirements of the EAEU
and Russian legislation apply
to your products



What procedures need to be done
and how long will they take



What risks can be
and how to minimize them

Optimization without any "optimization"

The EAEU legislation on technical regulation is quite flexible and contains a large number of nuances and details.

With a competent approach, you can legally save on product certification without violating the statutory requirements.



Svetlana Mamontova

Head of Sector #2

**Do you know that you can reduce
the cost of the procedure without
saving on the quality of permits?**

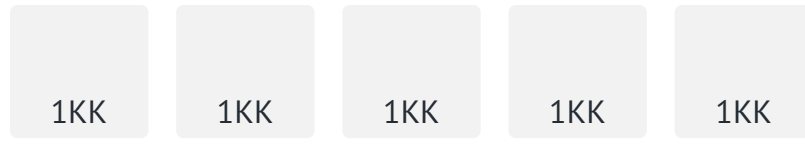


We have saved 1.7 million rubles

A major food manufacturer used to produce dozens of new products annually, issuing 100+ permitting documents every year. We have reduced this number by three times.

Before

Annual expenses – 1,000,000 ₺
Total for 5 years – 5,000,000 ₺



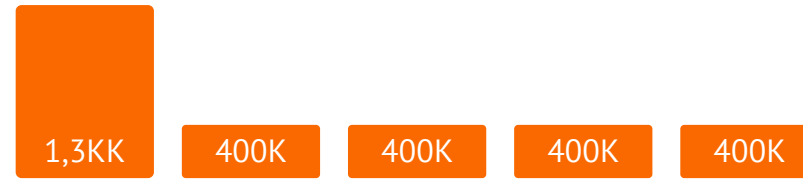
50 declarations of conformity

50 voluntary certificates

50 state registration certificates

After

1,300,000 ₺ in the first year and 400,000 ₺ in the following
Total for 5 years – 3,300,000 ₺



30 We have reduced the number of declarations to 30 per year, regrouping the entire range



After having been explained the essence of voluntary certification, the manufacturer inferred that issuing voluntary certificates was not necessary for his purposes



We have carefully studied the products and came to the conclusion that they are not subject to state registration, and hence, the registration of certificates is not required



We've also found out that in all the declarations the applicant indicated a company that could not be the one. This threatened to be prosecuted for false declaration at 14.44 Code Of Administrative Offences and a fine from 100,000 to 300,000 rubles for each (!) such declaration

**Do you know that it is possible
to reduce the number of inspections
without violating the requirements
of the law?**

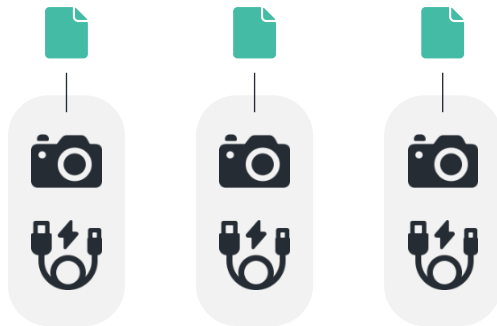


We have reduced the number of certificates

Before

3 valid certificates

3 Inspections per year



The manufacturer of photographic equipment used to release new models of one product line once in two years, each time issuing certificates of conformity and undergoing annual inspection for several certificates accordingly.

After

1 valid certificate

1 Inspection per year



Based on the configuration and working principle – all cameras were equipped with a unified charger – we issued one declaration for the entire model range and one certificate for all the chargers. Only declarations were issued for the new camera models.

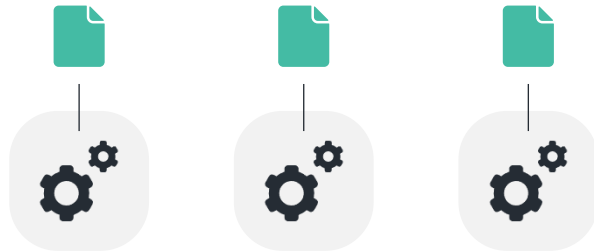
**Do you know that you can stop
answering questions from customs
without ignoring them?**



We have saved the client from the customs issues

Before

Registration of permits for spare parts every time they are imported



A telecommunications equipment distributor often imported spare parts for its products that were already certified.

Each time the customs authority asked the one for a permitting document for these spare parts, and each time the distributor issued it.

After

Versatile response to customs requests



We have issued an information letter for customs, in which we justified the position that when importing spare parts, separate permits for them are not needed if there is a certificate for a complete product.



We have also made a respective request to the Ministry of Industry and Trade of the Russian Federation, and attached their response to this letter.

Choose your contractors carefully

Carefully check who you pay money to for issuing certificates of conformity, so as not to end up without money and certificates.



Elena Mihaylova

Head of Sector #1

Which contractors are found in the conformity assessment market today



Contractor is "unverified"



Contractor is "verified"



Partner, not a contractor

Cheap!

In 2 days!

Hand delivered
CA protocols!

Guaranteed
result!

Contractor is "unverified"



You give him money and get a certificate.

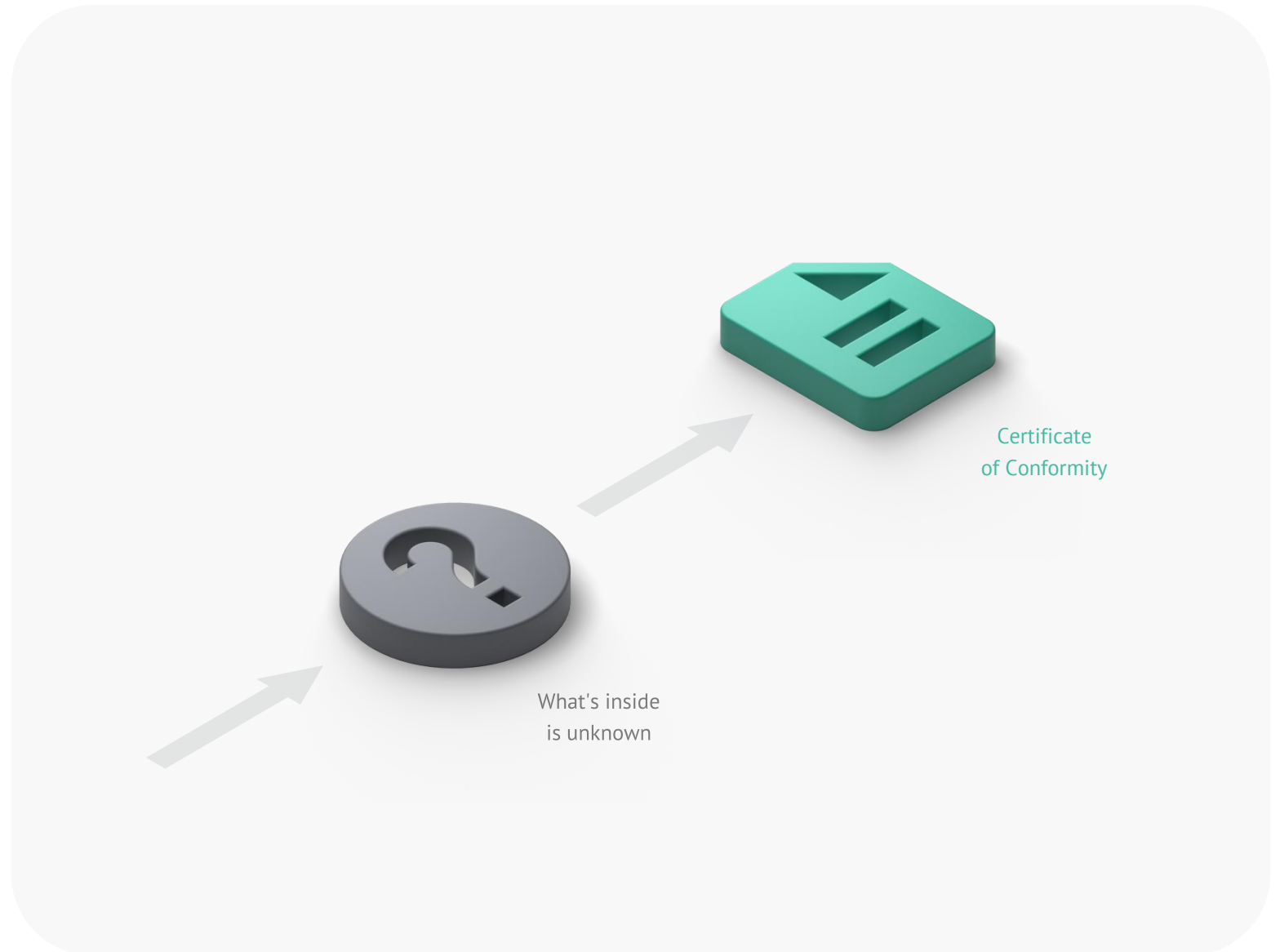
How does he make this certificate?

Does he identify the products correctly?

Does he conduct real tests?

Does he really check the production?

None of this can be verified.



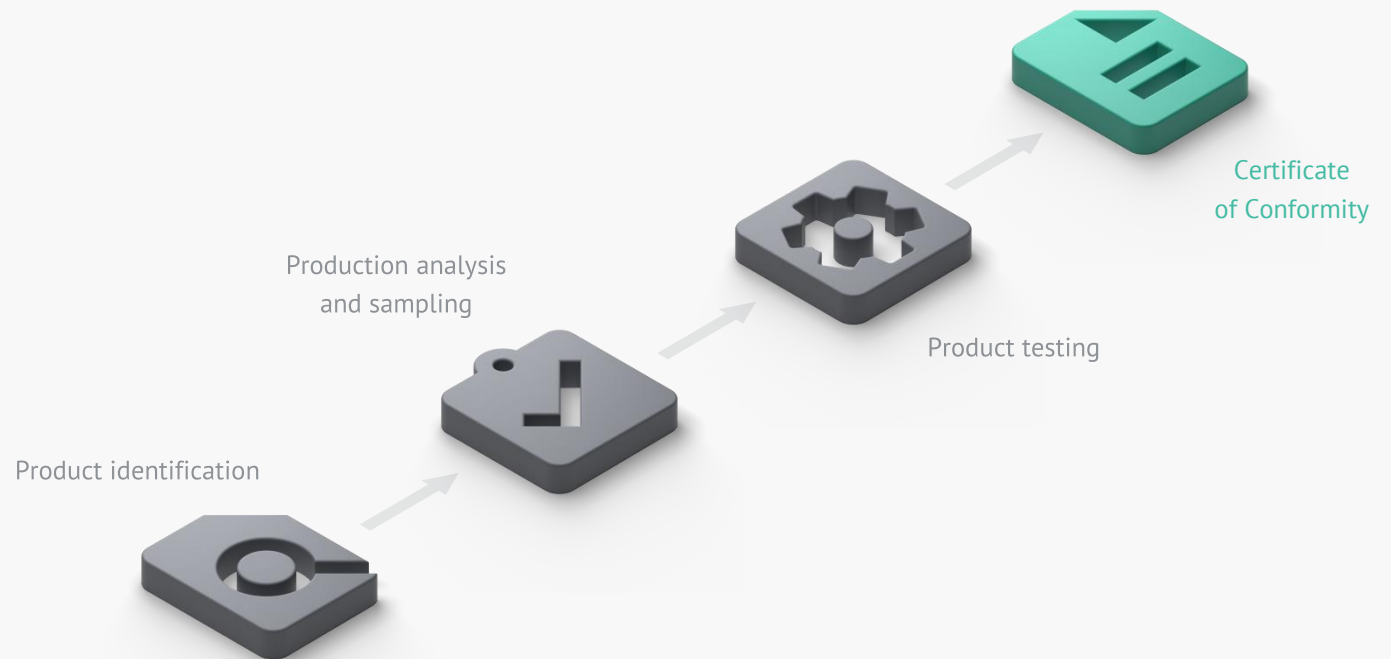
Contractor is "verified"



He has already issued many of the same certificates – yours will be another one in this "certification pipeline".

He works according to a template, which is convenient for him, but not for you.

That's because he doesn't need your business to be safe – he just needs to issue more certificates.



Partner, not a contractor



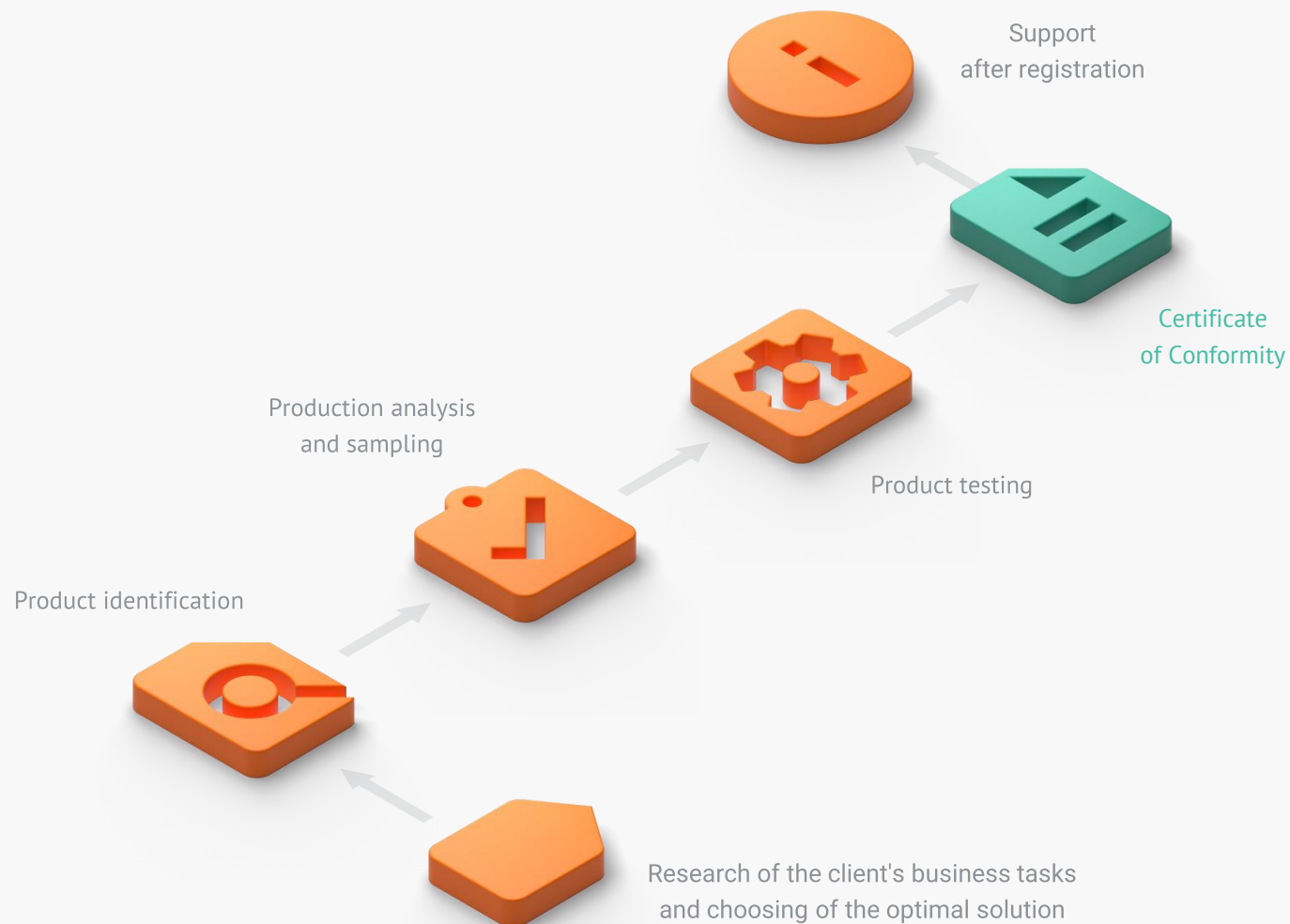
Comments and explains his actions at each stage.

Delves into the features of the products to find the best option.

If possible, he offers different options for each stage.

He works in the client's best interests, but strictly complies with the requirements of the law.

He continues to work after the document is processed.



The certificate is the tip of the certification iceberg

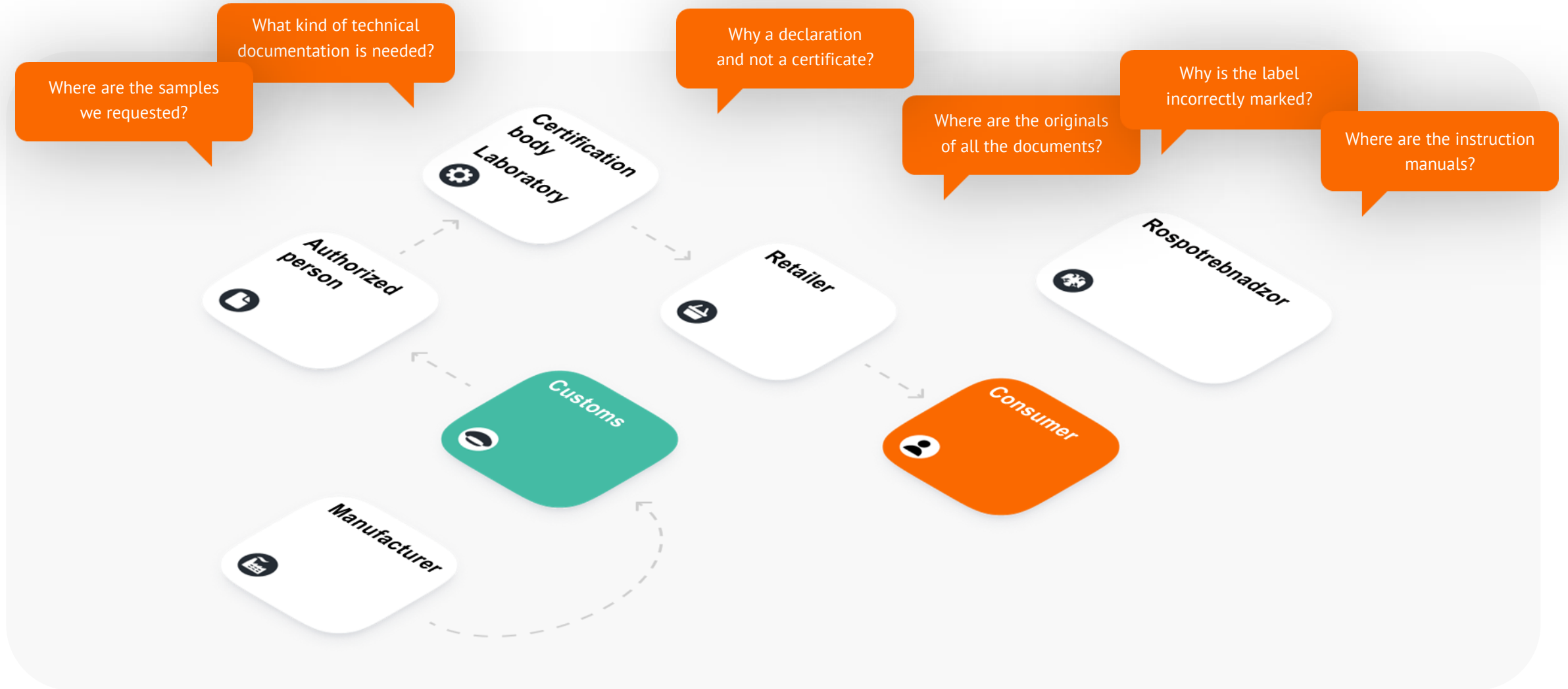
During the process of permitting documents registration, a large number of related issues inevitably arise, which also need to be prepared in advance.



Julia Artamonova

Certification specialist,
Sector #2

There are a lot of questions in the process



We know how to solve all these issues

Since 2004, we have been providing certification
support to businesses and registration of permits



Reviews and recommendations



Hilti Distribution LTD expresses gratitude to the senior certification specialist of the RCT Agency – Rusakova Ekaterina – for the professional cooperation and prompt assistance in arranging issuance of authorization documents for the equipment import.



We are pleased to recommend the RCT Agency for cooperation on product certification. We sincerely hope that it will be just as successful and productive!



We would like to especially mention the agility of the staff of the RCT Agency as well as their constant readiness to respond to our requests.

Reviews and recommendations



Thanks to the client-oriented approach of Ekaterina Pugacheva and Ekaterina Rusakova, we have repeatedly chosen the RCT Agency for Santa Maria products certification, and will recommend it to other companies.



LLC "Robert Bosch" expresses gratitude to the RCT Agency for the efficient work and good partnership throughout the entire cooperation process.



On behalf of LLC "Hansa" team we would like to thank you for the mutually beneficial cooperation of our companies, for the commitment to results and proactive approach towards us as customers.

A wide range of services



Especially for the foreign manufacturers!

An independent audit of the work of your authorised person, acting on your behalf in the EAEU / Russia.



Analysis and development of technical documentation, labels, packaging, instruction manuals from scratch.



Online account with cloud storage of permits and related materials (protocols, certificates, agreements).



Webinars and corporate training programs on current changes in legislation.

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You focus on business

We help to solve all the issues related to the certification of your products

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